BRPL Bansal
Structuring Dreams from Steel

Bansal Roofing Products Ltd.

NSIC-CRISIL Rated Company, An ISO 9001-2015 Company

Registered Office : (Unit II) 274/2, Samlaya-sherpura Road, Village : Pratapnagar, Taluka: Savli, District : Vadodara-391520, Gujarat-India.
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CIN No. L25206GJ2008PLC053761, Website : www.bansalroofing.com

BRPL/SEC/2026/36
November 05, 2026

To,
The General Manager,
Corporate Relationship Department,
BSE Limited, P.J. Towers,
Dalal Street, Fort,
Mumbai-400001

Subject: Investor Presentation
***Scrip Code*:538546**

Dear Sir/Madam,

With reference to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations"), this is to inform you that **"Bansal Roofing Products Limited-Investor Presentation Q2 FY 2026-27"** is hereby enclosed.

The above presentation is also uploaded on the website of the Company at https://bansalroofing.com/investor-presentation/

You are requested to take the above on record.

Thanking You,
For, Bansal Roofing Products Limited

Ritu Kailash Bansal
Company Secretary and Compliance Officer

Bansal Roofing Products Ltd.

Structuring Dreams from Steel

Q2/H1-FY27

INVESTOR PRESENTATION

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Company Overview

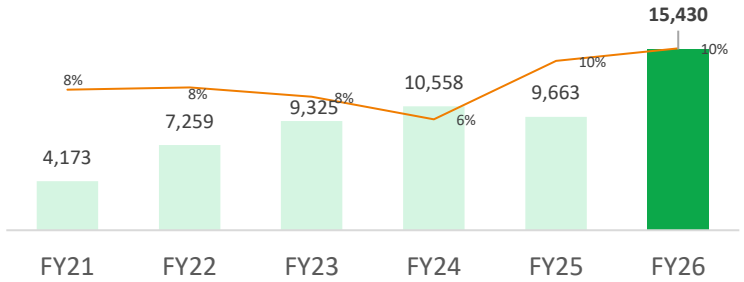
Bansal Roofing Products Limited (BRPL), incorporated in 2008 and listed on the BSE, is an integrated steel building solutions company specializing in the design, engineering, manufacturing and installation of Pre-Engineered Buildings (PEBs), roofing and cladding systems, structural steel components and customized building solutions.

With an expanding manufacturing infrastructure and a diversified product portfolio, BRPL caters to industries including manufacturing, warehousing, logistics, pharmaceuticals, engineering, infrastructure and renewable energy. The Company continues to strengthen its capabilities through technology-driven manufacturing, product diversification and a focus on quality, operational efficiency and timely project execution.

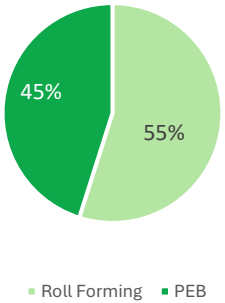
Bansal Roofing Products is known for:

- Integrated Solutions: End-to-end design, manufacturing and installation capabilities.
- Diversified Portfolio: PEB structures, roofing systems, steel fabrication and solar mounting structures.
- Modern Infrastructure: Advanced manufacturing facilities and quality control systems

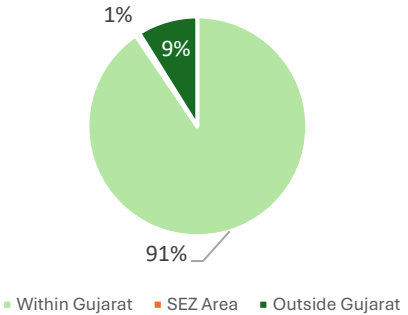
OPERATIONAL REVENUE (INR Lakhs) & EBITDA MARGIN(%)



Q2FY27 PRODUCT MIX(%)



Q2FY27 GEOGRAPHICAL BREAKUP



Company Snapshot



Established Steel Infrastructure Player

Incorporated in 2008, BRPL has evolved into a BSE Mainboard-listed steel infrastructure solutions company serving industrial and infrastructure customers.



End-to-End Engineering Capabilities

Integrated design, engineering, manufacturing, supply and erection capabilities across PEB structures, roofing systems and customised building solutions.



Expanding Manufacturing Infrastructure

Manufacturing campus in Vadodara, Gujarat spans ~3 lakh sq. ft. Phase 5 and Phase 6 expansions are strengthening in-house fabrication capacity.



Diversified Product Portfolio

Offerings include PEB structures, roofing sheets & accessories, decking sheet, purlins, solar module mounting structures



Entry into Renewable Energy Infrastructure

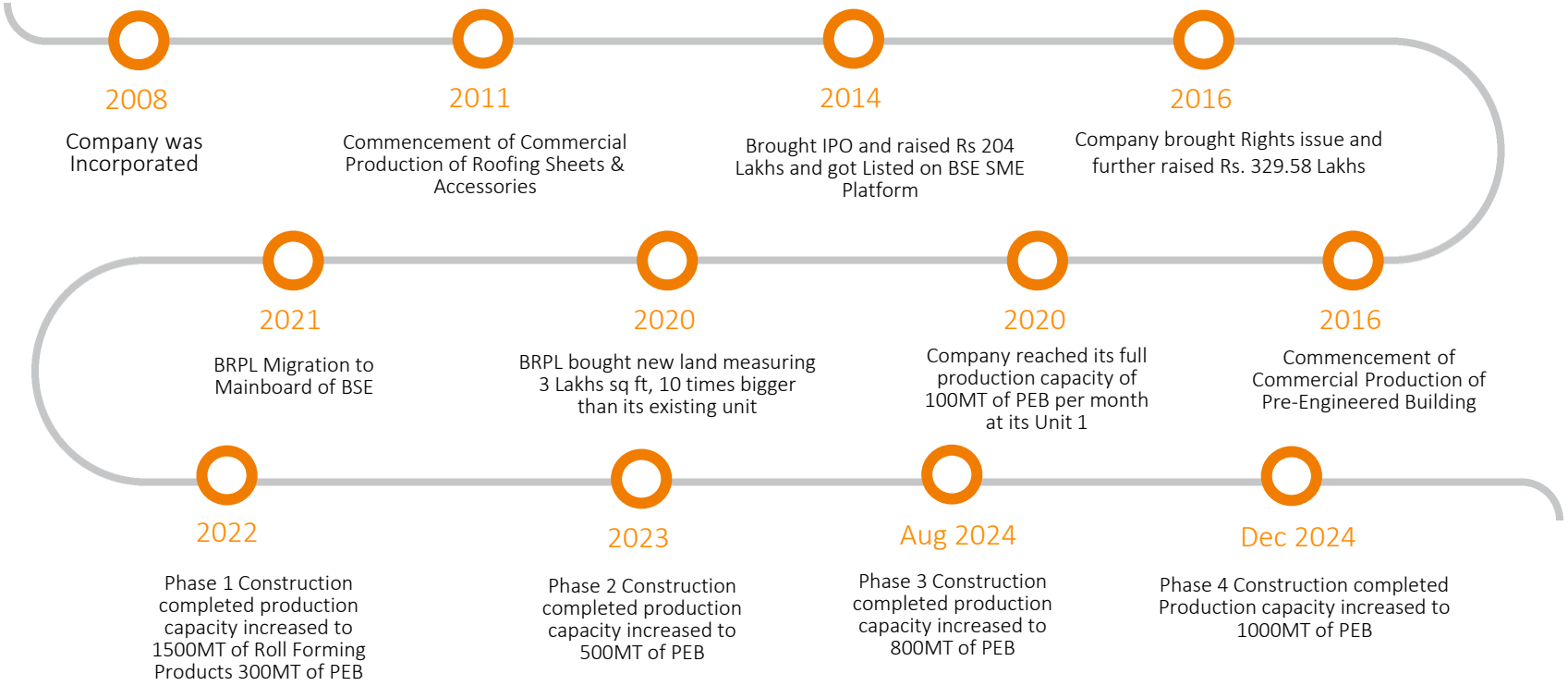
Entered Solar Module Mounting Structures (MMS), with a dedicated manufacturing line commissioned to support long-term growth.



Strong Financial Growth

FY26 revenue reached ₹154.3 Cr with 30% 5year CAGR growth and PAT ₹10.5 Cr at 36% 5year CAGR growth

Company Milestones



Management Team



Mr. Kaushalkumar S. Gupta

Chairman & Managing Director

Mr. Kaushalkumar S. Gupta, Aged 56 years, is the Chairman & Managing Director of our Company. He holds a Bachelor's Degree in Industrial Engineering from Saurashtra University. He is one of the founder promoters of our Company and our Director since incorporation. He has more than 34 years of experience in various business activities ranging from Trading, Distribution, Manufacturing and Consulting. He has been associated with various companies and worked in different departments viz. Civil, Projects before branching out on his own since 1995. His main role in the Company is to strategize new business plans with industry trends and consumer preference in mind. He has also led us for all the technical advancements made by our Company in its products and method of manufacturing.



Mr. Kailash K. Bansal

Whole-time Director

Mr. Kailash K. Bansal, aged 29 Years, is a holder of Master degree in Business Administration from ICFAI Business School (IBS), Mumbai and Bachelor Degree in Mechanical Engineering from Gujarat Technological University, Gandhinagar, Gujarat. He gained the experience from Urban Online Services Private Limited during his internship (20-21) and was responsible for offline market and Vendor Development programme. He joined Bansal Roofing Products Limited as Whole-time Director and is responsible for Operations and Business Development. He was originally appointed as Additional Director on the board of the Company and was appointed as Whole-Time Director on the Board of the Company by shareholders on 30th September, 2020.

Management Team



Mrs. Sangeeta K. Gupta

Non-Executive Director

Mrs. Sangeeta K. Gupta, is also one of the founder promoters of the Company. She holds a Master degree in Arts (English Entire) from The Maharaja Sayajirao University of Baroda. On the incorporation of the company, she was appointed as the director of the company and later on she was re-appointed as Whole Time Director of the company. Thereafter, her post was redesignated to Non-Executive Director w.e.f April 01, 2024. Her role is crucial in promoting transparency, accountability and good governance within organizations.



Mrs. Ritu Bansal

Company Secretary & Compliance Officer

Mrs. Ritu Bansal, 29, a dedicated Company Secretary and Compliance Officer, brings astute governance and legal expertise to our team. With a Bachelor's in Commerce and a CS qualification, she navigates regulatory landscapes with precision. Her proactive approach ensures seamless adherence to statutory requirements, mitigating risks effectively. Ritu's meticulous attention to detail and commitment to ethical practices enhance our corporate governance framework. Beyond her professional acumen, she fosters collaborative relationships, contributing significantly to our organizational culture. Ritu embodies integrity, diligence, and a relentless pursuit of excellence in her role, ensuring our company operates with transparency and integrity.

Management Team



Mr. Jignesh Bansal

Finance Head

Mr. Jignesh Bansal, Chartered Accountant, age 28 yrs , is Finance Head of the Company, responsible for overseeing the company's financial strategy, planning, and compliance. He manages budgeting, forecasting, financial reporting, cash flow, and risk management, while ensuring adherence to statutory and regulatory requirements.

With strong analytical and leadership skills, the Finance Head supports business growth by providing strategic financial insights and maintaining the overall financial health of the organization.



Mr. Chirag Rana

Chief Financial Officer

Mr. Chirag Rana, Chief Finance Officer, leads the company's finance function, overseeing financial planning, reporting, risk management, and compliance.

As a member of the senior leadership team, the CFO plays a key role in driving sustainable growth, operational efficiency, and long-term value creation.



Mr. Amiya Koley

General Manager-Production

Mr. Amiya Koley, aged 57 yrs is Production General Manager in a PEB manufacturing setup is a senior operations leader responsible for planning, directing, and coordinating all activities related to the production of pre-engineered building components.

His core goal is to ensure efficient, safe, high-quality production while meeting delivery timelines and cost targets.

Our Product Portflio

STRUCTURE

- Columns
- Beams
- Rafters
- Bracing / Sag Rods
- Foundation Bolt



PURLINS

- “Z” Sections
- “C” Sections
- SIGMA Profiles
- Box Purlins



ROOFING SHEETS

- Colour Coated (PPGI/PPGL/Bare)
- Stainless Steel
- Aluminium
- UPVC/PVC
- Cement Sheet



ROOFING ACCESSORIES

- Ridge Flashing
- Gabble Flashing
- Water Channel (Gutter)
- Drain Pipe
- Drip Flashing
- Eaves Flashing
- Apron Flashing
- Reverse Flashing
- Corner Flashing
- NLC - Northlight Curve
- Perforated Sheet



SOLAR STRUCTURE

- Column Leg
- Column Extension
- Rafter
- Bracing Connector
- Front Bracing
- Rear Bracing
- Cross Brcing
- Hat Purlin



SKYLIGHT

- Polycarbonate
- Fibre Reinforced Plastic



INSULATION

- PUF (PUR / PIR)
- Rockwool
- Glasswool
- XLPE / CCPE
- Bubble



VENTILATION

- Self Driven Turbo Ventilator
- Louvers
- Perforated Sheets

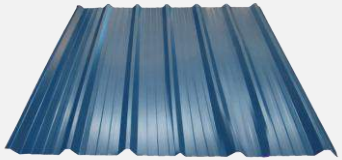


MEZZANINE FLOOR

- Deck Slab
- Chequered Plate



Products Range



Bansal 1000 Profile



Bansal 980 Profile



Sigma Purlin



Z Purlin



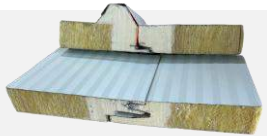
C Purlin



Decking Sheets



PUF Insulated Sheets

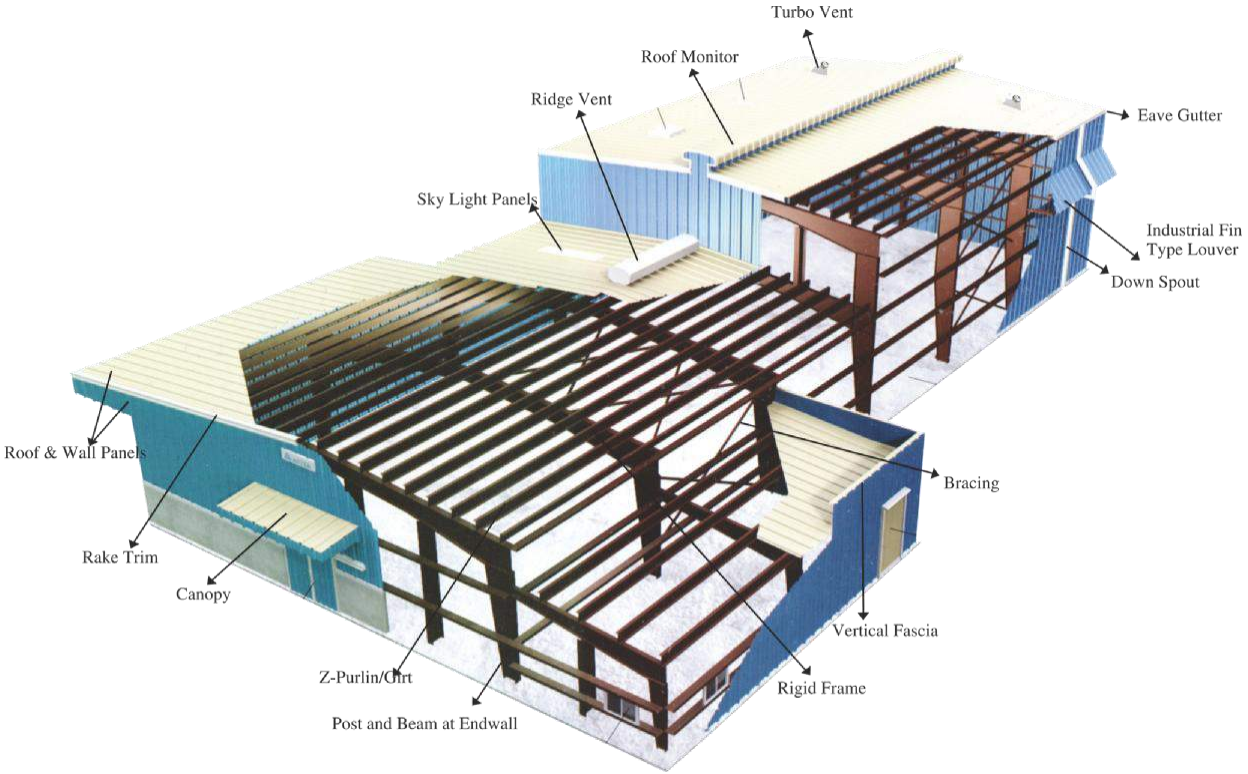


Rockwool Insulated Sheets



CCPE / XLPE Insulated Sheets

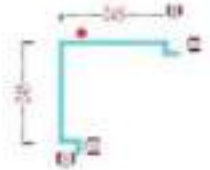
Pre-Engineered Buildings



Roofing Accessories



① Gabble Trim (GT)
Length - 2500 mm



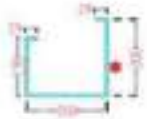
② Corner Trim (CT)
Length - 2500 mm



③ DT - DRIP TRIM
Length - 2500 mm



④ CF - CANOPY FLASH
Length - 2500 mm



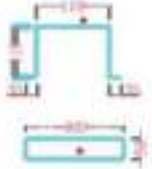
⑤ Roof Gutter (RG)
Length - 2500 mm



⑥ Down Take Pipe
Length - 2500 mm



⑦ Eave Gutter (EG)-
Girth=625 mm
Length - 2500 mm



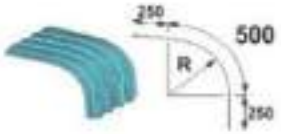
⑧ Down take strip (DTS2)
Length - 400mm



⑨ Plain Ridge Trim (PRT)
Length - 2500 mm



⑩ Profile Ridge (PR)



⑪ North Light Curvature

Polycarbonate Sheets





Our transparent polycarbonate sheets allow natural light to easily pass through which provides sufficient illumination in dark areas and can significantly save lighting costs.

Their high thermal resistance blocks the heat from the outside and helps in maintaining a naturally cool atmosphere inside the area, thus reducing air conditioning costs. We also provide an opaque form for usage in places where light is to be blocked.



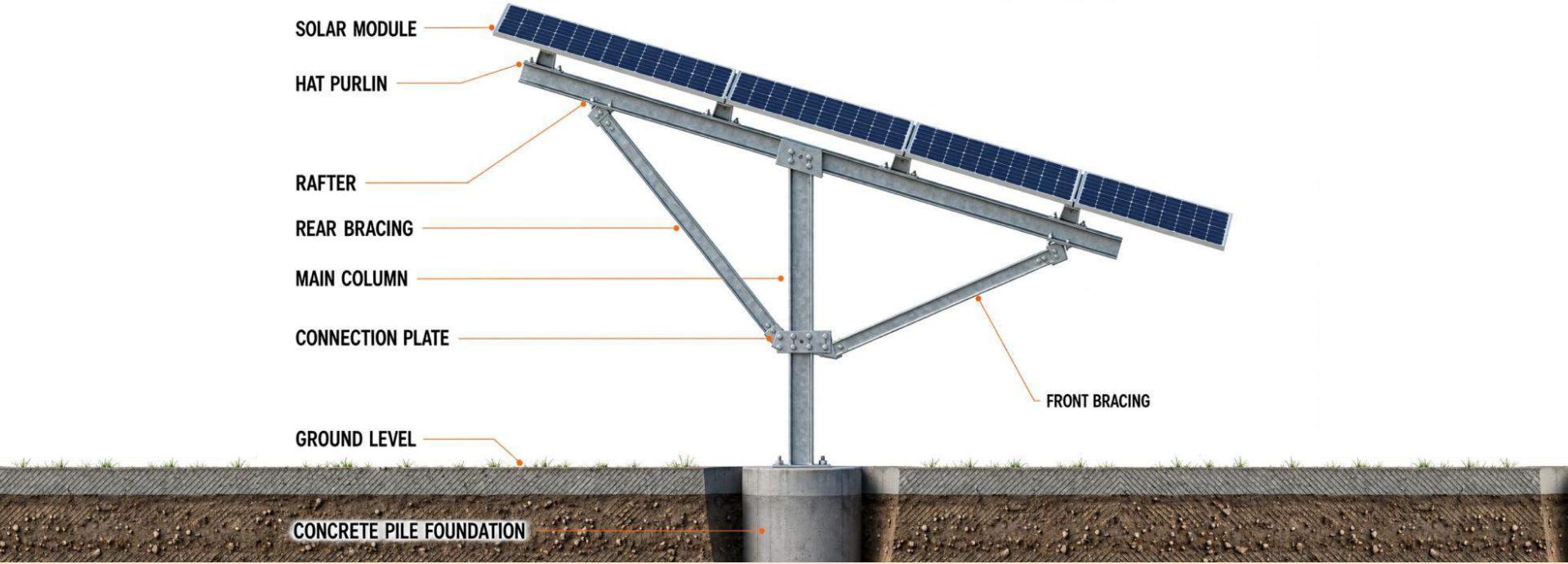


Louvers





Ground Mounted Solar Structures

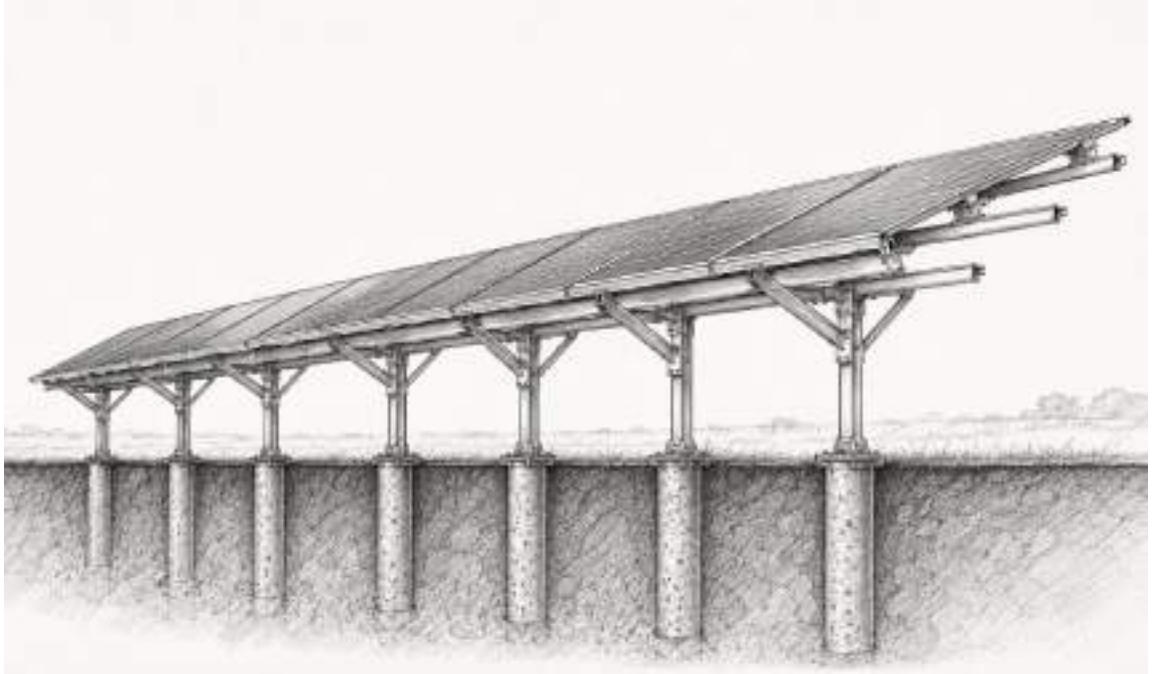


New Product Segment – Solar Structures

1. The advanced high-speed roll-forming machinery for manufacturing Solar Module Mounting Structures (MMS) was successfully installed and made operational during Q1 FY 2026–27, marking BRPL's strategic entry into the renewable energy infrastructure sector.

2. The company has commenced recruitment of dedicated marketing personnel, confirmed participation in industry exhibitions and launched a dedicated website www.bansalsolarstructures.com to promote its new product line and strengthen its market presence.

3. This new business vertical is expected to diversify the company's product portfolio, expand its addressable market and support long-term revenue scalability.



Planned Capex & Future Expansion

Q2 FY Q2 FY 2026–27 Update

Capital expenditure during the quarter was limited to routine machinery additions, with no major capacity expansion undertaken.

Proposed Continuous Insulated Panel Plant

The Company plans to establish a continuous insulated panel manufacturing facility through a separate company, **Durapuf Insutech Panels Pvt. Ltd.**, a proposed private limited company to be jointly owned by BRPL and an individual partner who will lead the entity's operations.

- Estimated Project Capex: ₹25–30 crore.
- Current Status: Land selection and machinery procurement are at the finalisation stage.
- Expected Commercial Production: Targeted for late calendar year 2027.
- Strategic Objective: Expand insulated panel manufacturing capabilities and support future growth in the insulation and building solutions segment.

The proposed investment and commissioning timeline are indicative and subject to finalisation and project execution.

Phase 5 & Phase 6 Expansion Update

- Construction of the Phase 5 and Phase 6 expansion facilities has progressed significantly, with structural and roofing works completed. Internal infrastructure development and finishing activities are currently underway.
- Both expansion projects are on track for completion by mid-November 2026, marking an important step in strengthening the Company's manufacturing infrastructure and operational capabilities.
- Upon full operationalization, Phase 6 is expected to add approximately **200 MT per month** of manufacturing capacity for light-fabrication Pre-Engineered Building (PEB) structures.
- These expansions are expected to enhance operational efficiency, strengthen project execution capabilities and provide additional capacity to support growing customer demand and future business opportunities.







Completed Projects During The Q2FY27












Our Manufacturing Facility



Unit 1 – Initial Facility (Currently Leased Out)

(Plot No. 6, Raj Industrial Estate, Jarod–Samlaya Road, Village: Vadadala, Taluka: Savli, Dist. Vadodara – 391520)

Built-up Area: Approx. 18,000 sq. Ft. Current Use: This unit is presently leased out on a monthly rental basis. It was the company's first manufacturing base and played a pivotal role in our early growth.

Our Manufacturing Unit

Unit II -Primary Manufacturing Facility (Operational)






(Survey No. 274/2, Samlaya–Sherpura Road, Village: Pratapnagar, Taluka: Savli, Dist. Vadodara – 391520)

Built-up Area: Approx. 300,000 sq. ft. across (7 acres)
This is our fully integrated operational facility housing production, storage, administrative, and dispatch functions. The unit supports high-volume fabrication and delivery commitments across India.

Our Unit 2 facility is equipped with advanced and diversified machinery, including:

Cutting & Welding

- CNC Plasma Cutting Machines
- Slitting Machines
- Shearing Machines
- H-Beam Welding Machines
- MIG & Arc Welding Machines

Forming & Shaping

- Roll Forming Machines (Roofing, Decking & Purlins)
- Crimping Machines
- Bending Machines
- Power Presses

Finishing Machines

- Grinding Machines
- Threading Machines
- Shot Blasting Machines
- Painting Machines

Material Handling

- EOT Cranes
- Mobile Cranes

Certifications & Accreditations

At Bansal Roofing Products Ltd., we are committed to maintaining the highest standards of quality, sustainability, and operational excellence. Our certifications reflect our dedication to compliance, trust, and industry leadership.

Certifications we hold

- CRISIL SME 1 Grading - Indicates the highest level of creditworthiness among SMEs
- ISO 9001:2015 – Quality Management System - Demonstrates robust quality control across processes and customer satisfaction
- ISO 14001 – Environmental Management System - For environmentally sustainable operations
- ISO 45001 – Occupational Health & Safety Management - Ensures safe working conditions and health protocols
- MSME ZED Gold Certification - Zero Defect, Zero Effect rating by Govt. of India for quality & environmental responsibility

A Motivated & Well-cared Workforce

At Bansal Roofing Products Ltd., we believe our people are our strongest asset. We are committed to building a safe, inclusive, and performance-driven work environment that motivates and retains talent across all levels. We have taken several initiatives to ensure employee satisfaction, engagement, and long-term loyalty:

Facilities & Living

- Labour Quarters: Dedicated housing inside premises for ~120 migrant workers.
- Subsidized Canteen: 50% subsidized quality meals for staff, visitors, & drivers.
- Transport: Daily pickup & drop transport arranged for 2-shift operations.
- Uniforms: Provided to all workers and staff for safety and discipline.

Health & Security

- Medical Support: Regular health check-ups organized for employees.
- Insurance Coverage: Medical and life insurance schemes to enhance employee welfare and financial security.

Growth & Culture

- Performance Incentives: Attendance-based incentives for workers and target-linked rewards for staff
- Training & Upskilling: Continuous technical and soft skills development programme.
- Employee Engagement: Annual outings, staff dinners and festival celebrations to strengthen bonding and morale.

Optimized & Efficient Operations

At Bansal Roofing Products Ltd., operational efficiency is a continuous journey, not a one-time initiative. We ensure our processes are aligned with cost-effectiveness, quality output, and sustainability goals, all driven by top-level strategic involvement.

Shift Production

- We operate on a 2-shift model to maximize asset utilization and reduce turnaround times for project deliveries.

Scrap & Resources

Machinery Upgrades & Resource Optimization

- Continuous investments are made in upgraded and high-efficiency machines to improve output speed, precision, and safety.
- We engage multiple labour contractors to ensure workforce availability without dependency delays.

Waste Minimization & Scrap Control

- Emphasis is placed on scrap control and material utilization efficiency, resulting in reduced wastage and better margin protection.
- Internal tracking mechanisms ensure scrap generation is monitored and reused or sold responsibly.

Renewable Solar Power

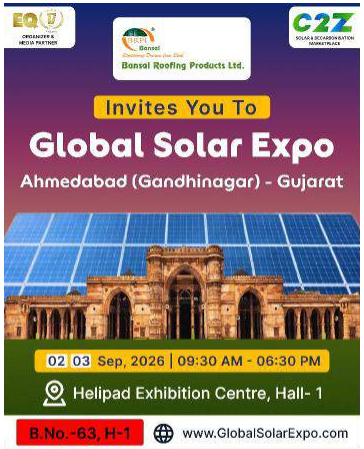
300 kW
Total Rooftop Solar (+100 kW added Q1 FY26-27)

53%
Factory Power Met by Solar (Q2 FY26-27)

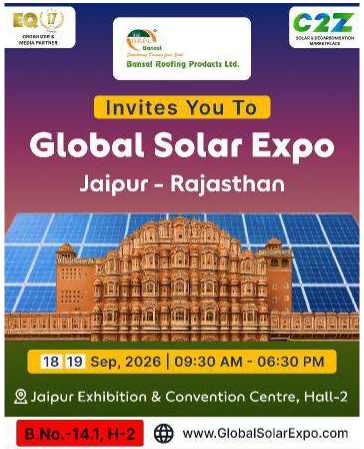
We are consciously shifting towards renewable energy sources, including increased reliance on solar energy for plant operations.

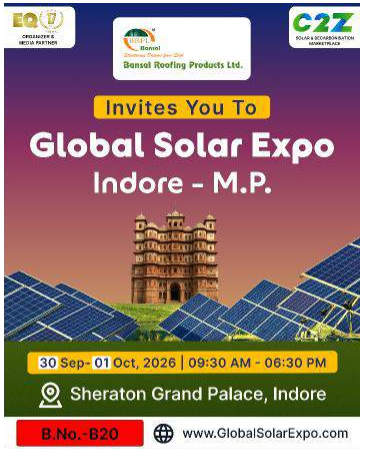
Marketing & Branding Initiatives - Solar MMS Division

BRPL participated in the Global Solar Expo held in New Delhi, Gandhinagar, Jaipur and Indore, showcasing its Solar Module Mounting Structures (MMS) and manufacturing capabilities. These exhibitions provided a platform to engage with solar industry stakeholders, enhance brand visibility and explore business opportunities in the renewable energy sector.









Marketing Initiatives

At Bansal Roofing Products Limited, our marketing strategy focuses on strengthening brand visibility, expanding market reach and building meaningful engagement with customers and industry stakeholders. Through a combination of digital outreach, industry participation and targeted marketing initiatives, we aim to enhance our presence across the steel building solutions industry.

Our approach also emphasises showcasing our manufacturing capabilities, technical expertise, completed projects and expanding product portfolio. By maintaining consistent communication across digital and industry platforms, we seek to reinforce BRPL's brand credibility, strengthen customer relationships and position the Company for sustained business growth.

Digital Presence & Outreach

- Active presence on B2B platforms: Indiamart (Premium), JustDial, GEM Portal
- Professional marketing agency managing X, FB, Insta, LinkedIn & Google Business
- SEO-optimized website & targeted Google Ads campaigns
- Regular project updates, product explainers & festival creatives

Offline & Industry Engagement

- Active participation in industry exhibitions, including Steel Construction Expo Mumbai 2025.
- Organized the "Let Us Discuss Steel Buildings" seminar series in Vadodara and Bharuch.
- Engagement with architects, structural engineers, consultants and EPC contractors.
- Industry networking to strengthen relationships and showcase PEB capabilities

Thought Leadership & Media

- Featured in industry publications, including Steel Structures & Metal Buildings (SSMB).
- Managing Director represents BRPL as a speaker at industry forums and conferences.
- Regular advertising in print media and industrial directories.
- Participation and sponsorship in industry events, conferences and business conclaves to enhance brand visibility.

Quarterly Financial Performance

Particulars (INR Lakhs)	Q2 FY27	Q1 FY27	QoQ	Q2 FY26	YoY
Revenue from Operations	4,968.8	4,589.0	*8.3%*	3,408.6	*45.8%*
Other Income	20.1	7.2	*177.6%*	8.6	*133.4%*
Total Revenue	**4,988.8**	**4,596.3**	*8.5%*	**3,417.2**	*46.0%*
Total Expenses excl. Depreciation, Amortisation & Finance Cost	4,566.1	4,183.8	*9.1%*	3,160.9	*44.5%*
EBITDA	**422.8**	**412.4**	*2.5%*	**256.3**	*64.9%*
EBITDA Margin (%)	*8.51%*	*8.99%*	*(48 bps)*	*7.52%*	*+99 bps*
Finance Cost	12.0	2.6	*355.1%*	3.8	*212.5%*
Depreciation & Amortisation	53.8	52.7	*2.3%*	41.8	*28.8%*
Profit Before Tax (PBT)	**357.0**	**357.2**	*(0.1%)*	**210.7**	*69.4%*
Tax Expense	95.2	90.7	*4.9%*	64.6	*47.3%*
Profit After Tax (PAT)	**261.8**	**266.5**	*(1.7%)*	**146.1**	*79.2%*
PAT Margin (%)	*5.27%*	*5.81%*	*(54 bps)*	*4.29%*	*+98 bps*
Diluted EPS (INR)	1.99	2.02	*(1.7%)*	1.11	*79.2%*

Half Yearly Financial Performance

Particulars (INR Lakhs)	H1 FY27	H1 FY26	YoY
Revenue from Operations	9,557.8	7,028.2	*36.0%*
Other Income	27.3	9.9	*177.2%*
Total Revenue	**9,585.1**	**7,038.1**	*36.2%*
Total Expenses excl. Depreciation, Amortisation & Finance Cost	8,749.9	6,476.3	*35.1%*
EBITDA	**835.2**	**561.8**	*48.7%*
EBITDA Margin (%)	8.74%	7.99%	*+75 bps*
Finance Cost	14.6	12.3	*19.0%*
Depreciation & Amortisation	106.5	81.8	*30.2%*
Profit Before Tax (PBT)	**714.1**	**467.7**	*52.7%*
Tax Expense	185.8	119.6	*55.3%*
Profit After Tax (PAT)	**528.3**	**348.1**	*51.8%*
PAT Margin (%)	5.53%	4.95%	*+58 bps*
Diluted EPS (INR)	4.01	2.64	*51.9%*

Historical Financial Performance

Particulars (INR Lakhs)	FY21	FY22	FY23	FY24	FY25	FY26
Revenue from Operations	4,150.2	7,258.6	9,325.3	10,558.4	9,662.5	15,429.6
Other Income	22.9	15.1	17.3	20.4	12.8	12.6
Total Revenue	**4,173.1**	**7,273.7**	**9,342.6**	**10,578.8**	**9,675.3**	**15,442.1**
Total Expenses excl. Depreciation, Amortisation & Finance Cost	3,821.4	6,684.2	8,634.5	9,913.0	8,744.9	13,846.4
EBITDA	**349.4**	**589.4**	**708.1**	**665.9**	**930.4**	**1,595.7**
EBITDA Margin (%)	*8.42%*	*8.12%*	*7.59%*	*6.31%*	*9.63%*	*10.34%*
Finance Cost	10.9	14.8	55.9	58.3	39.6	20.3
Depreciation & Amortisation	37.9	45.6	94.0	127.9	147.6	166.6
Profit Before Tax (PBT)	**298.9**	**529.0**	**558.1**	**479.7**	**743.2**	**1,408.8**
Tax Expense	75.4	135.1	141.1	125.1	189.4	354.6
Profit After Tax (PAT)	**223.5**	**393.9**	**417.1**	**354.6**	**553.8**	**1,054.3**
PAT Margin (%)	*5.39%*	*5.43%*	*4.47%*	*3.36%*	*5.73%*	*6.83%*
Diluted EPS (INR)	1.70	2.99	3.16	2.69	4.20	8.00

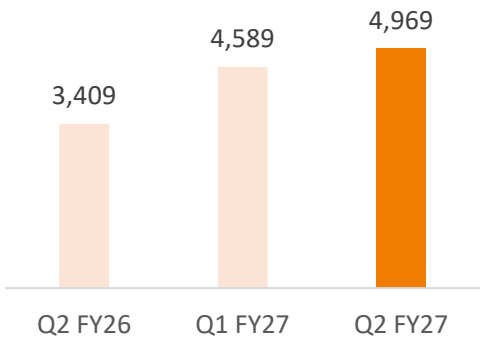
Consolidated Balance Sheet

Particulars (INR Lakhs)	Sep-26	Mar-26
EQUITY		
Equity Share Capital	1,318.3	1,318.3
Other Equity	3,165.1	2,902.1
TOTAL EQUITY	**4,483.4**	**4,220.4**
NON-CURRENT LIABILITIES		
Borrowings	313.5	30.2
Provisions	19.9	12.9
Deferred Tax Liabilities (Net)	156.5	134.4
TOTAL NON-CURRENT LIABILITIES	**490.0**	**177.5**
CURRENT LIABILITIES		
Borrowings	276.3	266.7
Trade Payables – MSME	177.8	333.9
Trade Payables – Others	302.8	235.5
Other Financial Liabilities	96.4	63.2
Other Current Liabilities	1,264.5	892.3
Provisions	9.5	17.3
TOTAL CURRENT LIABILITIES	**2,127.3**	**1,808.7**
TOTAL LIABILITIES	**2,617.2**	**1,986.3**
TOTAL EQUITY & LIABILITIES	**7,100.7**	**6,206.6**

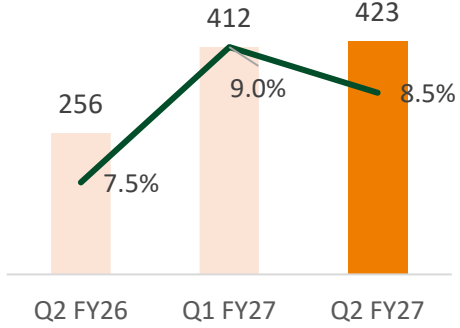
Particulars (INR Lakhs)	Sep-26	Mar-26
NON-CURRENT ASSETS		
Property, Plant & Equipment	3,575.4	2,973.8
Capital Work in Progress	225.5	178.3
Investment Property	169.5	173.1
Other Financial Assets	44.8	44.2
Other Non-Current Assets	4.1	4.8
TOTAL NON-CURRENT ASSETS	**4,019.3**	**3,374.1**
CURRENT ASSETS		
Inventories	1,987.5	1,945.7
Investments	621.2	0.1
Trade Receivables	162.8	350.5
Cash & Cash Equivalents	2.5	4.7
Other Bank Balances	3.6	9.4
Current Tax Assets (Net)	5.8	14.9
Other Current Assets	298.1	507.2
TOTAL CURRENT ASSETS	**3,081.3**	**2,832.5**
TOTAL ASSETS	**7,100.7**	**6,206.6**

Consolidated Financial Highlights

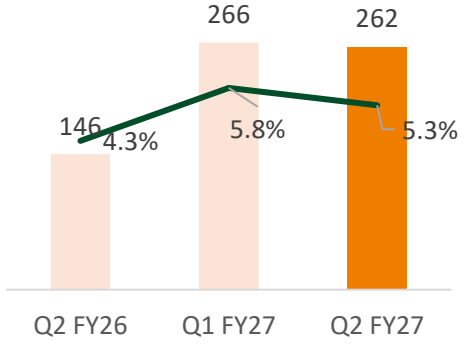
OPERATIONAL REVENUE (INR Lakhs)



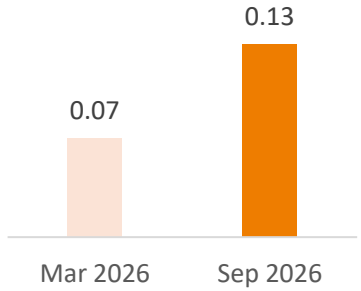
EBITDA (INR Lakhs) & MARGIN (%)



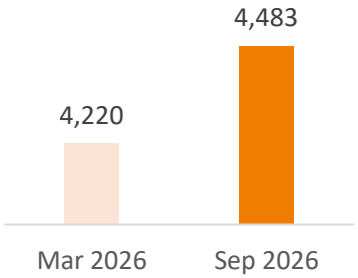
PAT (INR Lakhs) & MARGIN (%)



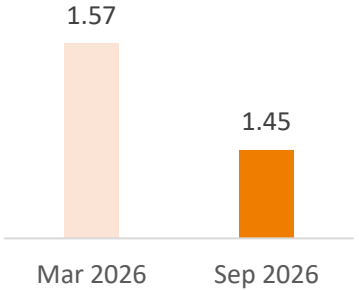
NET DEBT TO EQUITY (x)



NET WORTH (INR Lakhs)

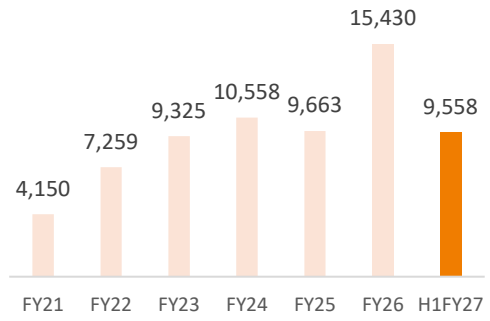


CURRENT RATIO (x)

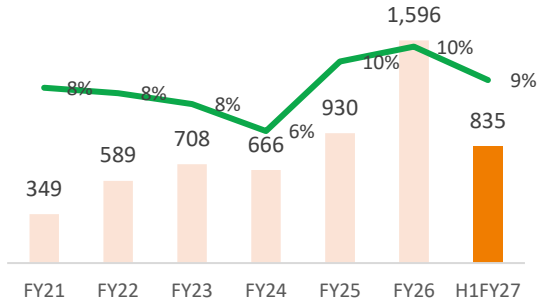


Historical Financial Highlights

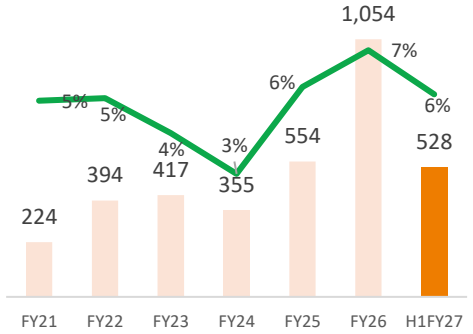
OPERATIONAL REVENUE (INR Lakhs)



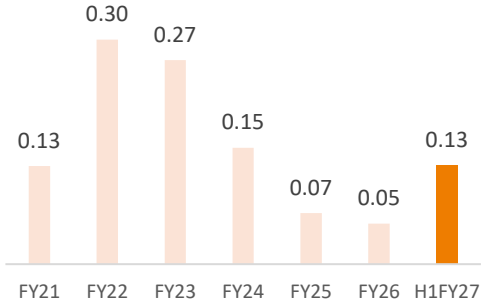
EBITDA (INR Lakhs) & MARGIN (%)



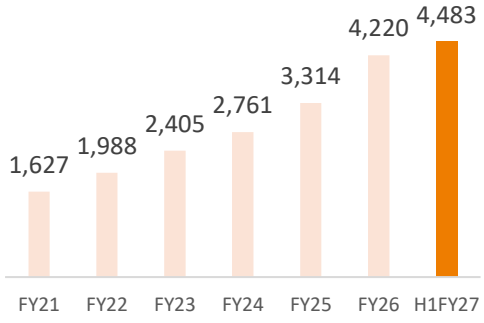
PAT (INR Lakhs) & MARGIN (%)



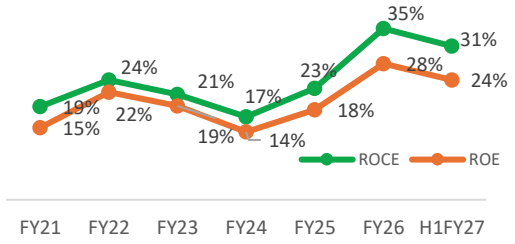
NET DEBT TO EQUITY (x)



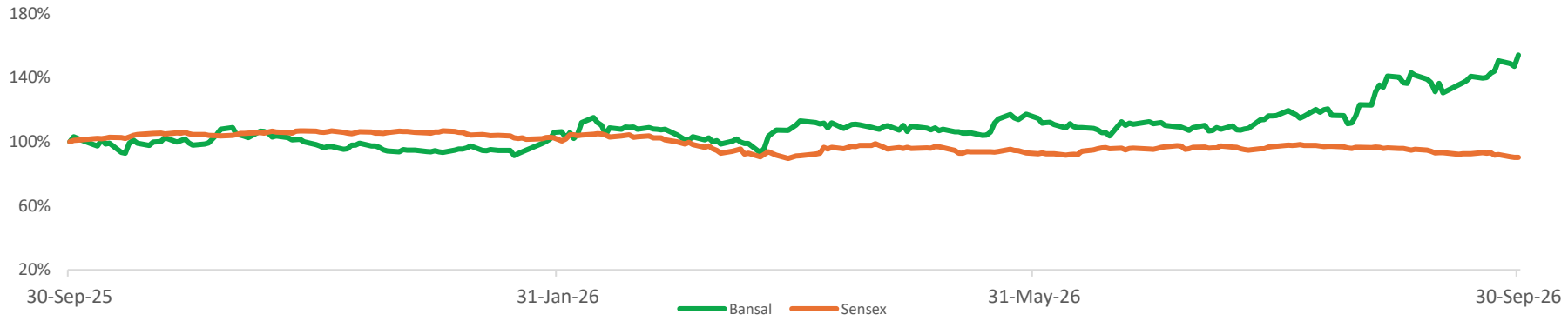
NET WORTH (INR Lakhs)



RETURN ON CAPITAL EMPLOYED & EQUITY (%)

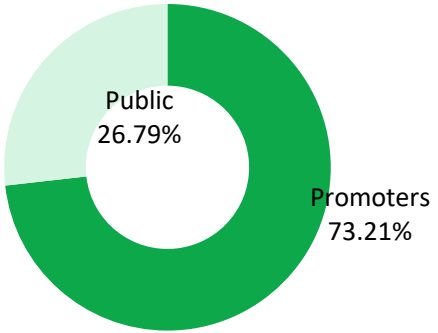


Capital Market Data



Share Price Data (30th September 2026)	INR
Face Value	10
Market Price	171.05
52 Week (H/L)	171.05/101.4
Equity Shares Outstanding (Cr)	1.32
Market Capitalization	225.5

Shareholding Pattern as of 30th September, 2026





Bansal Roofing Products Ltd.

Structuring Dreams from Steel

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THANK YOU

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